

FALL 2025

News from TRICOM



The Rising Threat of Fraud, Part 2

Fraud has always been a risk within the staffing industry. However, it seems that more recently, criminals have become increasingly more prevalent and cunning in their attempts. It's a never-ending risk that staffing companies must navigate. It's critical to stay abreast of the latest fraud attempts and what you can do to protect your staffing company.

In our last newsletter article, *Protect Your Staffing Company from the Rising Threat of Fraud*, we specifically examined payroll fraud that we have seen firsthand. Thankfully, we were able to help several of our clients avoid losses; however, others weren't so lucky.

In this article, we'll examine three other types of fraud and ways you can help mitigate the risk. Specifically, we'll be looking at "The Bait and Switch," "The Man in the Middle," and "The Trade Dress Gifter."

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Protecting the Lifeblood of Your Business

Receivables are one of a staffing company's greatest assets. Your receivables have a direct impact on your company's cash flow and ultimately can determine the health of the business. That also means it's an area of your business that can be highly targeted for fraud.

We spoke with TRICOM's SVP Chief Credit Officer, Amanda Jadro, to better understand how to protect your receivables and, ultimately, your staffing company. Amanda has been with TRICOM since 2007, helping clients build strong relationships with their customers and healthy bottom lines through smart, diligent receivables management.

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Did You Know? TRICOM Honored on Children's Wisconsin's \$1 Million+ Donor Wall

Members of our TRICOM team had the incredibly moving experience of visiting the newly revealed \$1 Million+ Donor Wall at the entrance to Children's Wisconsin. It's a powerful tribute to the companies that have raised \$1 million or more in support of this amazing organization. We were truly humbled and honored to see TRICOM's name among so many impactful organizations, all united by a shared commitment to the health and well-being of children and their families.

Since 1996, our small but mighty team of 43 has come together year after year through fundraisers, events, and grassroots efforts to support the mission of Children's Wisconsin. We're proud to stand alongside some of the region's largest organizations, all working toward the same goal: making a difference.

Being part of this wall isn't just about the number. It's about the impact. And we're honored and humbled to help make a difference.

On September 13, we participated in this year's Rally Round Event benefitting Children's Wisconsin with a team of over 200 members. It was a truly moving event for a cause that continues to make a huge impact on families throughout our region. What a difference we all can make!



Washington Sales and Use Tax on Temporary Staffing Services Began October 1, 2025

In accordance with Washington Senate Bill 5814, temporary staffing services in Washington state are subject to retail sales tax as well as retailing business and occupation (B&O) tax.

Additional information on this topic may be found [here](#).

Upcoming Events

October 6 - 8:

[ASA Staffing World 2025. The Gaylord Palms Resort & Convention Center, Orlando, FL.](#)

November 5 - 7:

[SIA Healthcare Staffing Summit. Red Rock Resort, Las Vegas, NV.](#)

November 6:

[Wisconsin Association of Staffing Services Legislation Day. The Madison Club, Madison, WI.](#)

November 20 - 22:

[California Staffing Professionals Executive Summit. Flamingo Resort & Spa, Santa Rosa, CA.](#)

November 27:

TRICOM offices closed for Thanksgiving.



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